

# Vala Sustainable Growth EIS Fund

## Fund at a glance

### Scheme Categorisation

Alternative Investment Fund

### Scheme Strategy

Growth EIS

### Target Return

£2.50 for every £1 invested within 5-7 years

### Investment Sector



Generalist: Sustainability

### Target Diversification

# 6 to 10

investee companies

### Nominee & Custody Arrangements

Custodian: Woodside Corporate Services Limited  
Nominee: WCS Nominees Limited

## Investment Objective

The Vala Sustainable Growth EIS aims to invest in companies that have the potential to grow rapidly, create significant value for investors, and make a positive contribution to the world's sustainability challenges. Targeting three themes: technology for planetary health; sustainable consumption & commerce; and fairer access to social goods.

Vala has married the significant and successful entrepreneurial experience of the existing team with investment management and sector specialists within Sustainability.

The investment thesis is based on the premise that the Portfolio companies will thrive and grow in value because they are focused on Sustainability not in spite of it, driven by the prevailing tailwinds of:

- Increasing consumer sentiment (especially after the challenges of 2020!);
- That governments are legislating to change behaviours;
- Technologies are increasingly the solution to the profound problems the planet faces; and
- That big businesses will struggle to adapt and either disappear or increasingly acquire these solutions.

Success for these companies will be defined and measured on the basis of three main principles:

- 1) Their sustainability impact;
- 2) Their ability to grow and scale significantly; and
- 3) The value they build for investors.

Why choose the Vala Sustainable Growth EIS?

- Investment opportunity with great potential returns
- Fulfils client demands for investments that achieve something positive
- Strong team to support businesses and achieve sustainability goals.

## Exit Strategy

Start-ups and early stage companies working on truly sustainable products, services and new technologies may have access to funding from sources such as government grants. As an investor, this could enhance returns by reducing the need to raise further equity funding from other funds, avoiding dilution.

At the same time, the existence of larger sustainable investment funds could help to create opportunities for co-investment, follow-on investments and exits. Acquisitive larger companies, interested in buying in technology developed by smaller innovators, could also create routes to exit. At the time of the initial investment, it is impossible to know how long a company might take to reach an exit. However, Vala Capital and the Investment Manager will work closely with the companies during any exit process.

---

## Fees

Fee type	Fees charged to Investor (including VAT)	Fees charged to Investee Companies (including VAT)
Initial fee	n/a	6.00%
Annual management fee	1.8% for first 5 years only	n/a
Performance fee	20%*	n/a
Other fee information	n/a	n/a

\*of any returns after the fund has returned 110% of the invested capital back to the investor.

## Need to know more? Get in touch:

+44 (0) 20 7952 6685

info@kuberventures.com

www.kuberventures.com

---

## Fund Manager

Sapphire Capital Partners LLP is headed by Boyd Carson, who is a Fellow of the Institute of Chartered Accountants and a former director of PwC in New York and Vasiliki Carson, formerly of Goldman Sachs in New York and Tokyo

---

## Fund Provider

Vala Capital is an entrepreneur-led venture capital group providing capital and expertise to the founders and managers of high growth businesses in the UK.

It is based on the principle that the best people to select and support small high-growth businesses are those that themselves have successfully built businesses and known the highs and lows of the entrepreneurial journey. The team's many exits have given them unrivalled experience not only in building businesses but pivoting when necessary and an understanding of what it takes to secure a successful exit.

## Important Notice

The information and wording contained in this document is provided and confirmed by fund manager. This brochure is for discussion purposes only for financial advisers and other FCA regulated firms who are considering investment options for their clients. This document should be only read in conjunction with all other literature, including the Information Memorandum produced by the fund manager noting the relevant risk warnings, individual tax treatment and full financial information. Other persons who receive this document by accident should disregard the content.

The underlying investments accessed through Kuber are often illiquid and therefore high risk and will not be suitable for all investors. Please ensure you have considered the risks set out in the documentation for an investment before making a recommendation. Tax reliefs are personal to investors' circumstances and tax regimes may change. Kuber Ventures Limited is an Appointed Representative of Oxygen Ventures Limited under number 574987.