

Scheme	Sector	Strategy	Target return	Exit	AIF/MIFID
<b>EIS</b>					
<b>ACDC EIS Fund</b>	Generalist	Private Equity EIS	6.66% p.a. as the hurdle rate of the Fund	3-5 year	AIF
<b>Atlantic Screen Media EIS</b>	Media & Entertainment	Private Equity EIS	ASML are targeting an IRR of 15% (excluding tax relief) for shareholders.	<p>The Fund Manager will likely look for an exit in years 4 to 5.</p> <p>Music scores: For music content, this will entail the sale of the catalogue or the companies themselves to a major music publisher or to Atlantic Screen Group.</p> <p>Comics: For the comics, the IPs will be sold to a major comic book company or to the likes of Netflix, Amazon or Facebook for future exploitation of the IP.</p> <p>TV development: For the TV series developments, these will either have been converted into productions and the investments repaid with a premium or, what has not been converted will be bundled and sold to a production company. Any residual values attributed to the EIS Company from conversions into production (i.e. profit participations) will be sold to a catalogue acquisition company.</p>	AIF
<b>Blackfinch Ventures EIS Portfolios</b>	Generalist	Equity EIS	Base return £3 for every £1 invested Target return £5 for every £1 invested	Most exits take the form of trade sales, with the possibility of flotations and secondary sales to other investors.	MIFID
<b>Committed Capital Growth EIS</b>	Growth Stage UK Technology	Private Equity EIS	£2.50 for every £1.00 invested	The intention is to exit within 3 to 5 years of monies being invested via trade sale, IPO, or where appropriate, a sale to a strategic co-investor. Typically exit is through a trade sale or strategic sale. Since 2001 the team has achieved annual returns of 41% with an average ROI of 2x (excluding tax reliefs), with an average investment holding period of 4 years.	AIF
<b>Deepbridge Technology</b>	Technology	Private Equity	£1.60	minimum of 3 years	AIF
<b>Deepbridge Life Sciences EIS</b>	Life Sciences	Private Equity	170p for every 100p invested, over a minimum 4-year period, an equivalent return of c.22.4% per annum	The Deepbridge team believes that most exits in the technology sector will take place in the M&A space, and so aim to execute business models suitable for this exit route. The Deepbridge team will assess any opportunity to capitalise on exit opportunities, notwithstanding the 3 year EIS period, if an early exit is in Investors' best interests. Deepbridge believes that either a sale of the Investee Companies, or a sale or refinancing of the assets owned by the Investee Companies, will enable funds to be returned to Investors.	AIF
<b>EMVC Evergreen EIS Fund</b>	Technology	Venture Capital EIS	£3 per £1 invested	<p>The expected holding period of most investments will be between the minimum three years for tax conditions and up to at least six years. However, it is noted that Investee Companies may be held for longer periods dependent on market conditions. It is noted that following the realisation of the Qualifying Shares in each Investee Company, the realisation proceeds will be paid to the Investors. Consequently, it is possible that Investors will receive distributions from the Fund over a period of time.</p> <p>The exit strategy will, of course, vary depending on each investment. Due to the Fund's focus, it is anticipated that for most investments, trade sales to corporates or secondary sales to financial investors will be the most likely exit routes.</p>	AIF

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<b>Great Point Ventures EIS</b>	Media & intellectual property (creative industries)	Venture Capital EIS	£2 for every £1 invested	The Manager is targeting an investment horizon of between four to six years (no guarantee implied). The main routes to exit are likely to be a trade sale, a sale to a financial buyer or strategic investor, or a sale to management.	AIF
<b>Guinness EIS</b>	Generalist	Generalist Growth	£1.25 per £1.00 invested, net of all fees	Exit each investment in 4-5 years. Exits are varied – e.g. Trade sale, MBO, leveraged purchase, IPO, liquidation	AIF
<b>Jenson EIS Fund</b>	Generalist	Growth	£1.85 for every £1 invested	Jenson will seek to realise Investments over a period of four to seven years from the date on which they were made (trade sale, IPO, MBO).	AIF
<b>Newable EIS Scale Up 3</b>	Technology	Growth	20% IRR / 3x capital	Expected holding period: 5-8 years for target exits (trade sale, IPO, MBO).	AIF
<b>Par Syndicate EIS</b>	Technology	Venture Capital EIS	£1.10 per £1 invested IRR of 15% per annum	Exits are generally expected to come 1n the form of trade sales, although return of capital and IPOs can't be ruled out Absent an exit event, liquidity 1s likely to be extremely limited Should the Investment Agreement between Par Equity and an Investor come to an end, through termination or expiry, the Investor can have shares transferred to them from the nominee	AIF
<b>SideBySide Later Stage EIS Fund</b>	Technology	Venture Capital EIS	£3.70 for each £1 share after 8 years	The expected holding period of most investments will be between the minimum three years (for tax conditions) and up to eight-years. Investors should expect to hold their Investments for up to eight years, but attractive realisation opportunities may occur sooner, and some Investments may be held longer. Following the realisation of the Qualifying Shares in each Investee Company, the realisation proceeds will be paid to the Investors net of any accrued but unpaid fees (including performance fees).	AIF
<b>Start-Up Series Fund</b>	Generalist/consumer	EIS	190% after 5 years (i.e. original investment plus 0.9 x investment), plus tax reliefs.	The Fund will take a long-term view on the Portfolio Companies and will aim to only look at the possibility of facilitating an exit from an investment after it has been held for at least a three-year period, thereby ensuring, wherever possible, that the investment has met one of the key qualifying conditions necessary for Investors to obtain the relevant tax reliefs. However, there may be occasions where an earlier sale is a commercially sensible decision The Fund anticipates that the options for Investors to exit a Portfolio Company may include the following: > a sale to a third party, at arms-length, of a Portfolio Company > the purchase by a Portfolio Company of shares held by the Fund's Investors, subject to taxation rules > the introduction of new investors to a Portfolio Company > the reduction of a Portfolio Company's share capital > the voluntary liquidation of a Portfolio Company or the sale of a Portfolio Company's assets and subsequent distribution of proceeds to shareholders.	AIF
<b>Station 12 Sports, Entertainment and Knowledge Fund</b>	Media, Entertainment and Knowledge	Growth EIS	250p (before performance fees) for every 100p invested.	Station 12 make it one of their investment criteria to assess whether there is a reasonable probability to exit the companies they are investing in. They will generally look at the investee companies after 4 years of making the initial investment to consider their financial performance and the prevailing market conditions with respect to assessing a potential exit. They will weigh up if it makes sense to pursue an exit or continue growing the business. In their experience the main route to exit will be through a trade sale. Other potential avenues for exit will be a sale to a financial buyer or an IPO. They expect the timeframe for exits to be 4-6 years from initial investment into the investee companies.	AIF

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<b>Symvan Technology EIS</b>	Technology	Private Equity EIS	£1.60 for each £1 invested	The Fund anticipates that the options for investors to exit a Portfolio Company may include the following: > The acquisition of the intellectual property rights of the Portfolio Company at a price determined by an independent value; > A sale or part sale of the Portfolio Company; > The purchase by the Portfolio Company of shares held by shareholders; > The introduction of new investors (not EIS investors, who must buy new shares) to the Portfolio Company; > The reduction of the Portfolio Company's share capital; and > The voluntary liquidation of the Portfolio Company or the sale of the Portfolio Company's assets and subsequent distribution of proceeds to shareholders	AIF
<b>Vala EIS Portfolio</b>	General Enterprise	Generalist Growth EIS	£2 for every £1 invested.	The target exit range is 3-5 years after investment (though investors should expect that some companies might take longer to exit). Exits will be realised by sale of the shares, typically through a trade sale or a sale through Private Equity or an IPO.	AIF
<b>Velocity Consumer Technology EIS Fund</b>	Technology	Private Equity	£2.85p per £1 invested	Exits likely to be achieved via a sale, disposal or listing of an investee company. A partial exit approach to one or more of its investee companies is the approach so that risk can be mitigated as soon as possible. NB the first fund which started in April 2016, has already achieved a 6.6x cash return in respect of one of its holdings in May 2017 within 13 months of investment. This means its investors are already cash positive.	AIF
<b>SEIS</b>					
<b>ACDC SEIS Fund</b>	Generalist	Private Equity SEIS	£1.30 for £1 invested	3-5 years	AIF
<b>British Robotics Sidecar Fund</b>	Technology (robotics)	Private Equity SEIS	£3 for every £1 invested	The exit strategy of the Fund will be to realise individual investments following the SEIS and / or EIS Three Year Period either via a secondary share sale (to another fund), or trade sale, or IPO. In practice this period could be longer, and since the Fund has an anticipated life of six years Investors may be unable to achieve a return on investments made for their account before that time. The Investment Manager may consider exiting an investment before the expiration of the SEIS and / or EIS Three Year Period if the growth of an investment has outperformed the market and covers any loss of tax benefit. The Investment Manager may also exit an investment if an Investee Company is the subject of a trade sale.	AIF
<b>Deepbridge Life Sciences SEIS</b>	Life Sciences	Private Equity SEIS	250p per 100p invested, a gross equivalent target return of >30% per annum (not guaranteed) over a minimum 5 years.	The Deepbridge team believes that most exits in the technology sector will take place in the M&A space, and so aim to execute business models suitable for this exit route. To appear on potential acquirers' radars, Deepbridge seeks to invest in opportunities that have the potential of becoming either a threat or a complement to existing products on the market. Exits will be sought at the earliest opportunity after the third anniversary of the investment made, however, exit strategies will likely be implemented within 4-5 years from investment date.	AIF
<b>Deepbridge Innovation SEIS</b>	Technology	Private Equity SEIS	Mid-case capital growth of 200p for every 100p invested targeted, over a minimum 5-year period.	The Deepbridge team believes that most exits in the technology sector will take place in the M&A space, and so aim to execute business models suitable for this exit route. To appear on potential acquirers' radars, Deepbridge seeks to invest in opportunities that have the potential of becoming either a threat or a complement to existing products on the market. Exits will be sought at the earliest opportunity after the third anniversary of the investment made, however, exit strategies will likely be implemented within 4-5 years from investment date.	AIF

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<b>SEIS</b>					
<b>Start-Up Series Fund</b>	SEIS	Generalist/ Consumer	240% after 5 years (i.e. original investment plus 1.4 x investment), plus tax reliefs.	<p>The Fund will take a long-term view on the Portfolio Companies and will aim to only look at the possibility of facilitating an exit from an investment after it has been held for at least a three-year period, thereby ensuring, wherever possible, that the investment has met one of the key qualifying conditions necessary for Investors to obtain the relevant tax reliefs. However, there may be occasions where an earlier sale is a commercially sensible decision</p> <p>The Fund anticipates that the options for Investors to exit a Portfolio Company may include the following:</p> <ul style="list-style-type: none"> <li>&gt; a sale to a third party, at arms-length, of a Portfolio Company</li> <li>&gt; the purchase by a Portfolio Company of shares held by the Fund's Investors, subject to taxation rules</li> <li>&gt; the introduction of new investors to a Portfolio Company</li> <li>&gt; the reduction of a Portfolio Company's share capital</li> <li>&gt; the voluntary liquidation of a Portfolio Company or the sale of a Portfolio Company's assets and subsequent distribution of proceeds to shareholders.</li> </ul>	AIF
<b>Station 12 Sports, Entertainment and Knowledge Fund</b>	Media, Entertainment and Knowledge	Venture Capital SEIS	250p (before performance fees) for every 100p invested.	<p>Station 12 make it one of their investment criteria to assess whether there is a reasonable probability to exit the companies they are investing in. They will generally look at the investee companies after 4 years of making the initial investment to consider their financial performance and the prevailing market conditions with respect to assessing a potential exit. They will weigh up if it makes sense to pursue an exit or continue growing the business.</p> <p>In their experience the main route to exit will be through a trade sale. Other potential avenues for exit will be a sale to a financial buyer or an IPO.</p> <p>They expect the timeframe for exits to be 4-6 years from initial investment into the investee companies.</p>	AIF
<b>Symvan Technology SEIS</b>	Technology	Private Equity	£2.85 for every £1 invested	4 years	AIF
<b>Velocity SEIS Technology Fund 4</b>	Technology Enabled Businesses	Generalist Growth	£2.50 for every £1 invested	<p>Each investment will be monitored by Velocity to ensure optimum cross-fertilisation across all the Investee Companies.</p> <p>Velocity actively works with each founding team to evaluate and orchestrate a variety of appropriate exit strategies on behalf of the Fund including trade sales, listing on a stock exchange, or by selling its share of the Investee Company or a portfolio of its investments to a larger private equity firm or industrial interest.</p> <p>The Fund will take a long-term view on the Investments and aims to only look at the possibility of exiting an investment after it has been held for at least three years, thereby ensuring that the Investment has met the key qualifying conditions necessary for Investors to obtain the tax reliefs. However, there may be occasions where an earlier sale is a commercially sensible decision. It is anticipated that most exits from Investments will take place after they have been held for between four years to seven years though some could take significantly longer depending on market conditions and the nature of the Investee Companies.</p>	AIF
<b>BR</b>					
<b>Blackfinch IHT Portfolios</b>	Generalist	BR	<p>Blackfinch Capital Preservation Portfolios &gt;Target 4% - net of costs and charges</p> <p>Blackfinch Growth Portfolios &gt;Target 6% - net of costs and charges</p>	tbc	MIFID
<b>Deepbridge IHT Service</b>	Renewable Energy	BR	6% per annum after year 1	tbc	AIF

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BR					
<b>Great Point Estate Planning</b>	Media & entertainment	BR	3% per annum	Match Bargain and Capital Reduction	MIFID
<b>Guinness Sustainable Infrastructure Service</b>	Infrastructure	BR	Targeting a capital return of 5% per annum	Regular share redemption opportunities available. Redemptions may be made after the first 12 months.	AIF
<b>Par Forestry LP</b>	Forestry	BR	8.9% over the lifetime of the Fund	In the ordinary course, on the fund's liquidation at the end of its life. Partnership interests may be capable of being transferred earlier, subject to a willing buyer/willing seller.	Unregulated Collective Investment Scheme (UCIS)

Please read this document and all related documentation in their entirety before making any investment decision, and please also carefully consider whether you should take independent financial, professional, legal or tax advice. You are strongly recommended to consider the risk warnings set out in the accompanying Platform Guide.