



**GREAT POINT  
INVESTMENTS**

VENTURES  
**Kuber**  
Opening the door to EIS investment

# Great Point Estate Planning

## Investment Objective

The Service's main objective is to deliver to investors modest, "inflation plus" returns of 3% whilst preserving capital by investing in a portfolio of companies engaged in the trade of lending to a range of media and entertainment companies which require production cashflow and project finance against commissioned orders and future income streams underpinned by the likes of BBC, ITV, Amazon, Netflix and the UK government.

Great Point Investments ("Manager") believes that project financing in the media industry will provide the investee companies targeted by the Service with attractive and stable returns as they seek to grow their lending businesses.

Unique selling points include:

- > Unrivalled combination of BR and media project management experience;
- > Sector specific focus driven by management expertise delivers much needed diversification in an industry that is dominated by strategies focussed on renewable and infrastructure assets;
- > Significant deal flow which results in almost immediate deployment of new monies raised;
- > Competitive cost base - nil upfront fee for first £5m raised through the Service and an AMC of 1% that is deferred until the target return of 3% is delivered to investors committed to ROCs until 2037.

## Exit Strategy

The Service is an evergreen strategy with no defined exit strategy as investors can choose to exit at whatever point in time suits them (subject to underlying liquidity). Exits will be facilitated by way of either a matched bargain (i.e. exiting investors selling their shares to incoming investors) or a capital reduction (i.e. cancellation of the exiting investor's shares). As per the Service's brochure, the aim is to deliver liquidity to exiting investors within 3 months of receiving a withdrawal request.

## Fund Manager/Provider

The Great Point Group is a specialist media business whose senior management team have over 60 years of experience, successfully investing in the global media and entertainment sector. The team specialises in the management of EIS and BR qualifying media businesses, having managed over £250 million of investment into EIS and BR qualifying companies in recent years.

Prior to forming the Great Point Group, the team advised and/or managed over 250 SEIS, EIS, BR and CVS qualifying companies with a combined capital base of over £300m. Jim Reeve, Fergus Haycock, Kok-ye Yau and Laura Macara managed the Ingenious Estate Planning and Ingenious Broadcasting EIS offers which were at the time arguably the most consistent tax-efficient media performers in the marketplace.

## Fund at a glance

### Scheme Categorisation

Discretionary Portfolio Service

### Target Return

3% per annum

### Scheme Strategy

BR

### Investment Sector

Media & intellectual property

### Target Diversification

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### Nominee & Custody Arrangements

The custodian is Woodside Corporate Services Ltd.  
The nominee is WCS Nominees Ltd.

## Fees

Fee type	Fees excluding VAT	Fees including VAT	Payable by
Initial Fee*	2%	2%	Investor
Annual Management Fee	1%	1.2%	Investee company
Custodian Fee	Up to 0.125%	Up to 0.125%	Investee company
Dealing Fee	1%	1%	Investor (on exit)
Performance Fee	20%	24%	Investor

\* Waived for the first £5m of applications received by the Service

For further information please do not hesitate to

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### Important Notice

Please read the following information carefully as a professional adviser. The information contained in this document is for discussion purposes only for professional advisers and their clients, it is not for Retail Clients. EIS Portfolios are not suitable for all investors as the underlying investments are often illiquid and therefore high risk. Advice should always be sought from a professional adviser prior to investing. By proceeding through this document and accompanying Platform Guide you are agreeing to the terms and conditions. For purposes of compliance with the UK Financial Services and Markets ACT 2000 (FSMA), this material is communicated by Kuber Ventures; and the contents of this financial promotion have been approved for the purposes of section 21 of the FSMA by Sturgeon Ventures LLP which is authorised and regulated by the Financial Conduct Authority (FCA) and it has its trading office at Linstead House, 9 Disraeli Road, London SW15 2DR. Kuber Ventures Limited advisors are all regulated by the Financial Conduct Authority and can be found on [www.fca.gov.uk/fcaregister](http://www.fca.gov.uk/fcaregister) Kuber Ventures Limited FRN 574987 is an Appointed Representative of Sturgeon Ventures LLP which are Authorised and Regulated by the Financial Conduct Authority. Kuber Ventures Limited, North West House, 119 Marylebone Road, Marylebone, London, NW1 5PU Registered number: 8693809, VAT: 175 9290 69.